## kain•s<sup>®</sup>

## Data & Artificial Intelligence Services

2022

## kaines®

We overcome big challenges for business, through delivery of intelligent digital services that use the best in **talent** and **technology** 

Digital Advisory		/	<b>Workday 65 million + citizens</b> positively impacted by services we've delivered		550 blue-chip customers and growing
Transformation			Data & Al	170+ Agile projects successfully delivered	<b>98% of customers</b> rate our service as good, great or excellent
Cloud	Intelligent Automation			Key Cloud partnerAWS AdvancedConsulting PartnerMicrosoft Gold Partner	
Healthcare		ublic ector	live()nc	DIAGEO PRIMARK'	NETFLIX CHANEL

#### kain●s°

### Data & artificial intelligence practice

Your leading partner for Data & Al services



#### 100+

Highly skilled team of **100+** endto-end Data and AI specialists from Engineering & Analysis to cutting-edge ML.

#### Passionate

about **building your capability**, through co-development & technical training.

#### 100+

data projects delivered, ranging from advanced analytics to deep learning.



#### Advanced

**Data & AI specialists** for end-toend production ML in the Cloud (AWS, MSFT & GCP)



### **Best practice**

Access to best practice playbooks & frameworks across strategy & architecture for Data & Data Science



#### Experienced

at delivering **secure data transformation at scale** including highly sensitive data



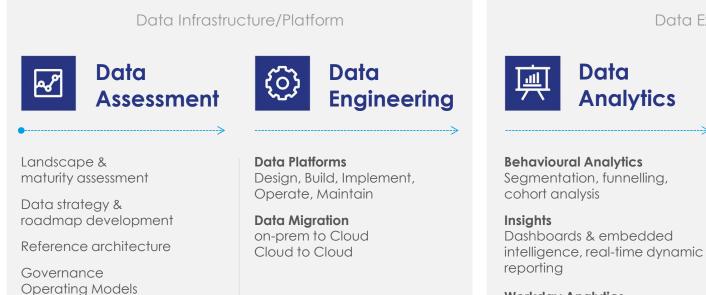
## Navigating the data landscape

	Lagging		Digital			
			Optimising		Transforming	
	01	02	03	04	05	
	Analogue	Early Digital	Accelerated Digital	Innovative Digital	Future Digital	
Data	Manually sourced / manipulated siloed data	Highly fragmented dataset	Consolidated dataset ran manually	Consolidated dataset, some real-time updates	Real-time available from internal and external DB's	
BI	No BI tool	Basic BI tool with limited access	Basic BI tool used across organisation	Advanced BI tool used intensively	All FP&A processes/data is integrated with BI tool	
MI	Highly manual and cumbersome	Unstructured and inconsistent	Dashboards of varying levels of automation	Limited self-service reporting	Full self-service, real-time reporting	
Analytics	Detection	Descriptive	Diagnostic	Predictive	Prescriptive	
Strategy	Initial	Developing	Defined	Performing	Optimised	

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With our experience in Data and AI, Kainos are trusted to deliver robust, secure and scalable data platforms which have **saved our clients hundreds of millions of pounds** and **enabled actionable insights**.



Data management strategy

Workday Analytics Enhancing reporting for Workday

Data Exploitation



#### **MLOps**

Demand Forecasting

Document Insights

Risk Modelling

Anomaly Detection

30+ Models in our machine learning catalogue



## 100+ projects delivered

	National Crime Agency		HM Land Registry	Driver & Vehicle Standards Agency
Public	Cloud Data Science Partner to National Data Exploitation Capability <b>2 Year Contract.</b>	Cloud Data Science Partner to Data Services & Analytics (DSA) function <b>2 Year Contract.</b>	Cloud Data Analysis & Insight Partner to Data Science practice <b>2 Year Contract.</b>	First exemplar production ML project recognised by GDS & Office of Al <b>Long-term Contract</b> .
ercial	FBD INSURANCE	RSA	FUNDSAXIS	SUNBELT.

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## AWS certified partner

Kainos is a **market leader in Cloud services** and was one of Amazon Web Services (AWS) first Consulting Partners in Europe.

We are in the small number AWS Partners to have achieved Advanced Partner status. We are committed to skills accreditation and training for our staff and have over 100+ certified individuals.

#### What makes our partnership so strong?







Migration Acceleration Program



Immersion Days





Textract Catalyst

Solution Provider status

#### **Flagship projects**







Partner





203 Department of Health & Social Care



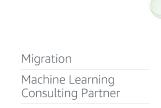
partner

network

Consulting

Partner

Advanced



SaaS

AWS Public Sector Partner

AWS Solution Provider Program

"Working with partners defines the AWS business. As the needs of our customers have evolved and customer adoption of AWS continues at pace, so the need for innovative cloud service providers has increased. Kainos is a great example of this and is a leading AWS partner."

Wayne Phillips - Worldwide Public Sector Manager, AWS



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